

Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

136 Almon C. Hill Dr.
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

May 17, 2017

Busker Communications Inc.
2657 Athens Hwy
Gainesville, GA 30507
Attn: Scott Shands

Dear Mr. Shands:

This is to advise you that your company has been awarded a contract from our **RFP# P17-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2017 and terminates on May 16, 2018. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P17-04.

This award is in accordance with all terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

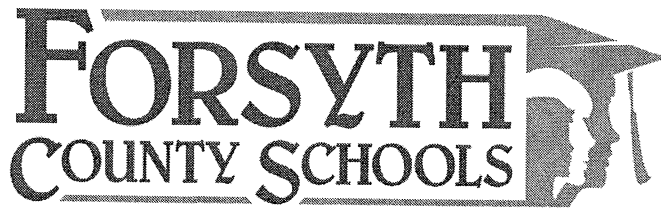
Sincerely:

Brad Richardson
Purchasing Director

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Busker Communications Inc.
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$281.12
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$508.22
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$757.55
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$984.80
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,215.43
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,461.81
Applicable Metal Raceway	\$61.68
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$212.34
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$352.58
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$535.65
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$713.36
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$882.21
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,049.98
Applicable Metal Raceway	\$61.68

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)	
Lead Tech Labor Rate	\$40.00 - Normal \$55.00 - Overtime
Helper Labor Rate	\$36.00 - Normal \$50.00 - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	10%



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May 17, 2017

GC&E Systems Group
5835 Peachtree Corners East
Ste. A
Norcross, GA 30092
Attn: Dan O'Sullivan

Dear Mr. O'Sullivan:

This is to advise you that your company has been awarded a contract from our **RFP# P17-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2017 and terminates on May 16, 2018. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P17-04.

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Sincerely:

Brad Richardson
Purchasing Director

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	GC&E
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$231.68
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$432.19
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$653.58
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$851.12
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,045.56
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,247.62
Applicable Metal Raceway	\$53.32
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$129.87
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$228.57
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$336.75
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$432.48
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$525.11
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$625.36
Applicable Metal Raceway	\$53.32

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)	
Lead Tech Labor Rate	\$45.00 - Normal \$65.00 - Overtime
Helper Labor Rate	\$37.50 - Normal \$57.50 - Overtime
Other	N/A
Percentage Mark-up For Parts	15%
Percentage Mark-up For Rental Equipment	5%



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Fax: 770-888-0222

May 17, 2017

Logical Systems Inc.
605 East 1st St.
Ste. 101
Rome, GA 30161
Attn: Christopher Carey

Dear Mr. Carey:

This is to advise you that your company has been awarded a contract from our **RFP# P17-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2017 and terminates on May 16, 2018. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P17-04.

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Sincerely:

Brad Richardson
Purchasing Director

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Logical Systems
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$224.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$448.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$672.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$896.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,120.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,344.00
Applicable Metal Raceway	\$53.00
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$125.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$250.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$375.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$500.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$625.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$750.00
Applicable Metal Raceway	\$53.00

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)	
Lead Tech Labor Rate	\$55.00 - Normal N/A - Overtime
Helper Labor Rate	\$30.00 - Normal N/A - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	0%



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May 17, 2017

Tech Optics Inc.
463 Bankhead Hwy
Winder, GA 30680
Attn: Terry Maynard

Dear Mr. Maynard:

This is to advise you that your company has been awarded a contract from our **RFP# P17-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2017 and terminates on May 16, 2018. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P17-04.

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Sincerely:

Brad Richardson
Purchasing Director

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Tech Optics
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$284.96
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$460.22
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$662.48
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$864.14
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,065.80
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,241.46
Applicable Metal Raceway	\$58.14
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$190.51
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$272.12
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$380.33
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$487.94
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$595.55
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$677.16
Applicable Metal Raceway	\$58.14

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)	
Lead Tech Labor Rate	\$52.00 - Normal \$52.00 - Overtime
Helper Labor Rate	\$38.00 - Normal \$38.00 - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	10%